

[Duff on Hospitality Law](#)

Navigating Disruptive Climates Hosted by Washington Hospitality Association

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Navigating Disruptive Climates, hosted by Washington Hospitality Association, was held on October 22-24, 2017 at the Tulalip Resort Casino in Tulalip, Washington. My presentation at the conference, **“The War Rages: Hotels vs. Distribution Disruptors”** is available below.

The presentation will give you the background you need to better understand today's distribution industry and the leading disruptors. You'll learn key distribution considerations and negotiation points, and you'll get a foretaste of future disruptors, all of which will help you position yourself to better weather the changing world of distribution.

If you have any questions, feel free to contact me at greg.duff@foster.com or at 206.816.1470.

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