Foster Garvey

Events

“Legal Essentials for Planners: Negotiating Group Sales Agreements,” IMEX America 2024

10.7.24 Las Vegas, NV

Melia A. Preedy is scheduled to speak at IMEX America 2024, the leading trade show for the global meetings, events and incentive travel industry. Her session will take place on Monday, October 7, from 3:45 pm to 5:15 pm.

During this session, Melia will explore group sales agreements, emphasizing the essential clauses that often become focal points in negotiations. Attendees will learn how to effectively handle and structure these agreements to both protect their interests and reduce potential legal risks. The discussion will include key topics such as indemnity, competition clauses, force majeure and limitations of liability. This session is designed to provide both new and experienced professionals with the tools and knowledge to confidently handle contract negotiations.

To secure your spot at the session, visit the IMEX America website.

Featured People

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Related Areas

- Hospitality, Travel & Tourism
- Privacy, Data Protection & Cybersecurity

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