Hospitality, Travel & Tourism Industry

Privacy, Data Protection & Cybersecurity

Real Estate

Experience, elevated.

Whether you're looking to develop the hottest new property, negotiate a major online distribution deal or secure financing for your next big move, we'll help you bring your vision to life.

Our clients across the hospitality spectrum

We represent the full spectrum of hospitality, travel and tourism businesses including hotel and resort owners and operators, property developers, hospitality management companies, luxury cruise lines, high-end restaurants, fast-food franchises, wineries, distilleries and breweries. Our clients vary in size - from the sole proprietor of a four-room bed and breakfast to a publicly traded, international owner, operator and franchisor of hundreds of limited and full-service hotels.

Comprehensive legal coverage for your operations

You can rest easy knowing that we have you covered on the variety of issues impacting your business. Our team regularly assists clients in a wide range of matters that include management agreements, franchise agreements, enterprise sales and licensing, group sales agreements and intellectual property. We also provide critical support in other areas such as real estate, land use, regulatory, privacy and litigation.

A leader in online distribution & digital strategy

A key aspect of our practice is our longstanding experience representing the world's leading hotel chains in the negotiation of their online distribution agreements. We frequently serve as trusted counselors to C-suite executives in these multi-million-dollar distribution deals with online travel agents, such as Expedia, Booking.com, Agoda/Priceline, Trip.com and Hotelbeds, providing practical advice on pricing, commission rates and exclusivity.

Anticipating challenges to ensure your success

With our deep understanding of the hospitality, travel and tourism industries based on years of legal experience combined with practical industry knowledge, we are prepared to anticipate and resolve the legal problems that come your way to ensure your business continues to thrive.

Contact

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