Foster Garvey

Dan Wadkins

Principal | **Spokane**

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Overview

Dan has a passion for helping startups and emerging companies navigate the complex business and legal landscape, assisting his clients in every stage of the business lifecycle, from formation and financing to a successful exit.

Dan focuses his practice on advising clients in corporate, securities and financing, trademark and brand protection, intellectual property licensing, wine and beverage law, and commercial transactions.

His experience includes drafting and negotiating complex commercial transactions in the areas of manufacturing, services and technology development. In addition, Dan regularly counsels and assists clients with the strategic acquisition, protection, registration, commercialization and enforcement of all types of intellectual property rights.

Outside of work, Dan is active in several local and charitable organizations by serving as a member of the Board of Directors of Big Brothers Big Sisters of the Inland Northwest and as a member of the Advisory Board for Gonzaga's New Venture Lab and Gonzaga's Entrepreneurship Advisory Board. He holds his Juris Doctor from Gonzaga University School of Law.

Areas of Focus

- Business & Commercial Transactions
- Artificial Intelligence
- Consumer Brands & Goods
- Emerging Companies & Venture Capital
- Food & Beverage
- Health, Beauty & Wellness
- High Net Worth & Luxury Law

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- Intellectual Property Licensing & Transactions
- Intellectual Property, Privacy & Technology

Admissions

- Washington, 2009

Education

- J.D., Gonzaga University School of Law (*cum laude*)
  - *Gonzaga Law Review*, Editor-in-Chief
- B.A., Gonzaga University (*magna cum laude)*, Economics, concentration in Entrepreneurial Leadership, minors in Analytical Finance and Spanish,

Honors & Recognition

- *The Best Lawyers in America®*
  - Corporate Law, 2026
  - Business Organizations (including LLCs and Partnerships), Corporate Law, 2025
- Rising Star, Washington Super Lawyers (Business/Corporate), 2022-present
- Rising Star, Washington Super Lawyers (Intellectual Property), 2014-2020
- Featured as a Top Lawyer by *Spokane Coeur d'Alene Living* magazine each year from 2016-2020

Professional Activities

- American Bar Association, Member
- American Intellectual Property Law Association, Member
- International Trademark Association (INTA), Member
- Spokane County Bar Association, Intellectual Property Section, Member
- Washington Association of Wine Grape Growers, Member
- Washington State Bar Association, Member
  - Business Law Section
  - Intellectual Property Section

Community Activities

- Big Brothers Big Sisters of the Inland Northwest, Board of Directors
- Gonzaga University
  - Entrepreneurship Advisory Board
  - New Venture Lab Advisory Board

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Experience

Securities/Startup Fundraising

- Venture capital seed funding and preparation of offering documents
  Represented fast-growing startup in connection with raising more than $12 million in venture capital seed funding and prepared offering documents.

- Regulation A+ offering and follow-on Regulation D offering
  Represented startup company in raising more than $10 million in a Regulation A+ offering and follow-on Regulation D offering on online platform.

- Regulation CF crowdfunding and Regulation D offering for multiple startups
  Represented multiple startup companies in connection with Regulation CF crowdfunding and Regulation D offerings on online platforms.

- Fundraising strategy for multiple early-age startups
  Represented many early-stage startup companies in connection with fundraising strategy and pre-seed and seed funding.

Corporate/M&A

- Joint venture involving U.S. based company and Chinese company
  Represented U.S. based company in connection with the creation of a Hong Kong joint venture with Chinese company.

- Sale of consumer products business
  Represented consumer products client in the sale of its business for $15 million.

- Sale of services company with international presence
  Represented services company with international presence in the sale of its business for $8 million.

- Sale of SaaS startup
  Represented SaaS startup in the sale of its business for $5 million.

- Purchase of business assets of services business
  Represented client in connection with the purchase of business assets of services business for $5 million.

Intellectual Property & Commercial Transactions

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- Negotiation of multiple six-digit ARR subscription agreements for SaaS company
  Represented SaaS company in the negotiation and execution of multiple six-digit ARR subscription agreements.

- Negotiation of multiple technology joint development agreements for a variety of industries
  Represent clients in the negotiation and execution of multiple technology joint development agreements (both cross-border and domestic) in industries from agriculture and education to mining and aerospace.

- Regular obtainment and maintenance of trademark assets for brands in global jurisdictions
  Regularly represent brands in obtaining and maintaining trademark assets in jurisdictions around the world.
- Assignment of hundreds of global patent assets for a public corporation
  Represented a public corporation in the assignment of hundreds of patent assets around the world as part of a corporate restructuring.

News & Insights

News

71 Foster Garvey Attorneys Selected to the 2027 Best Lawyers® Lists; Six Named 'Lawyer of the Year'

08.20.26

71 Foster Garvey Attorneys Recognized Among the 2026 Best Lawyers in America; Paul Trinchero Named 'Lawyer of the Year'

08.21.25

65 Foster Garvey Attorneys Selected to The Best Lawyers in America® 2025, Three Named 'Lawyer of the Year'

08.15.24

14 Attorneys Named to 2024 Washington Super Lawyers Lists; Emily Gant Featured Among Top Attorneys

07.31.24

Foster Garvey Helps Usher In Salon.com's New Chapter

11.21.23

13 Attorneys Recognized on 2023 Washington Super Lawyers Lists

07.31.23

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12 Attorneys Recognized in Washington Super Lawyers for 2022

07.14.22

Full-Service Capabilities, Stellar Attorneys Lead Dan Wadkins to Foster Garvey

07.07.21

Foster Garvey Welcomes Dan Wadkins as Principal in the Business & Corporate Finance Practice

07.06.21

Events

Foster Garvey Celebrates Entrepreneurship at 2024 Washington State University's Business Plan Competition

04.25.24

"Ryan McNeice Law & Entrepreneurship CLE: Starting a Winery," Gonzaga University School of Law

10.13.23

"Business Formations," SP3NW's Startup Advisor Lunch and Learn

04.12.23

"Starting a Business in the Knowledge Economy," WESKA (WSU Entrepreneurship Skills & Knowledge Accelerator) Program

06.17.22

Connect with Dan

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