

China Practice

China has been a major focus of Foster Garvey's International practice since its early days. In 1979, Stan Barer, one of our firm's legacy founders, assisted in the negotiations to resume shipping relations between the United States and the People's Republic of China following a 30-year hiatus. Garvey Schubert Barer, now known as Foster Garvey, became the first U.S. law firm to represent a Chinese state owned enterprise doing business in the United States when it was engaged to assist China Ocean Shipping (Group) Company ("COSCO") in establishing its business in the United States. Foster Garvey's representation of COSCO continues to this day. As China's role in the global economy has expanded significantly, our firm has continued its tradition of providing cutting edge legal services on issues affecting commerce between the United States and China.

In 2004, Foster Garvey opened an office in Beijing to assist international clients seeking to do business in China. Our attorneys regularly advise clients on the shifting business and regulatory terrain in China. We also provide a range of legal services to assist Chinese clients seeking to do business or invest in the United States. Our focus is on providing strategic counseling on all aspects of U.S. business and investment, in addition to simply executing transactions. This holistic approach includes helping clients resolve the immigration, tax, and litigation issues associated with their U.S. operations, and to navigate the cultural differences between the Chinese and U.S. business environments. We also handle a diverse array of regulatory issues affecting foreign businesses in the United States by drawing on our wealth of experience practicing before U.S. regulatory agencies.

Blog Posts

Uncle Sam Is Watching: New Risks in Making Real Estate Deals With Foreigners

Cross Border Business Law Blog, 2.26.20

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40th Anniversary Celebration of the Arrival of Liu Lin Hai Ship in Seattle Held on April 18, 2019

Cross Border Business Law Blog, 3.22.19

It's in Washington's Best Interests to Engage China as a Partner, Not as an Adversary

Cross Border Business Law Blog, 12.28.18

New U.S. Law on Foreign Investment Further Complicates Future Chinese Investments in the United States

Cross Border Business Law Blog, 8.13.18

Chinese and U.S. Courts Support Cross-Pacific Enforcement of Commercial Judgments

Cross Border Business Law Blog, 1.26.18

CFIUS's Concerns With Chinese Investments and Acquisitions in the U.S.

Cross Border Business Law Blog, 1.4.18

China Introduces a New Class of Non-Truck-Owning-Carriers to Reduce Logistics Cost and Improve Efficiency

Cross Border Business Law Blog, 8.31.17

The Fate of Chinese Investment and CFIUS Review in the Time of Trump

Cross Border Business Law Blog, 6.7.17

The Art of FCPA Compliance in China

Cross Border Business Law Blog, 1.26.17