

## Gary E. Fluhrer

Principal

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Gary has more than 40 years of experience representing local, national, and international investors and developers doing business in the Northwest.

Gary's practice focuses on the development, leasing, financing, acquisition, and disposition of projects, portfolio and multistate acquisitions, and workouts of distressed projects.

He has worked with a variety of developers and investors, including commercial and residential developers, clients in the hospitality, industrial, and healthcare industries. Gary has also worked on loan restructurings in Washington, Oregon, Alaska, Hawaii, Texas and California.

Gary was recently singled out by the highly regarded *Chambers USA* legal directory, which annually interviews firm clients. *Chambers* noted Gary as “one of the most experienced real estate generalists and can do most things,” according to one client, who also said, “his reputation carries a lot of weight so if he’s suggesting something it gets a lot of credit with people, and he also has good business sense.”

### Education

J.D., University of Washington School of Law

- *Law Review*, Editor-in-Chief

B.S., Iowa State University, Aerospace Engineering

### Services

Real Estate, Land Use & Environmental

Business & Corporate Finance

Commercial & Real Estate Finance

Financial Services

Hospitality, Travel & Tourism

Real Estate

### Admissions

Washington

## Honors & Recognition

*Chambers USA* (Washington) Real Estate Law, 2005-present  
*The Best Lawyers in America*® Real Estate Law, 1995-present  
Washington Super Lawyers list, 1999-2020  
Martindale-Hubbell AV Preeminent rating

## Professional Activities

American Bar Association, Member

- Business Law Section
- Real Property, Probate and Trust Law Section

American College of Real Estate Lawyers, Member, 1993-Present  
King County Bar Association, Member

Real Property, Probate and Trust Law Section

Pacific Real Estate Institute, Past President and Trustee  
Washington State Bar Association, Member

- Business Law Section
- Real Property, Probate and Trust Law Section

## Community Activities

Cornish College of the Arts, Board of Trustees  
Sand Point Country Club, Member  
Washington Athletic Club, Member

## News

38 Attorneys Named 2022 Best Lawyers in America; 11 Named Best Lawyers: Ones to Watch  
*Foster Garvey Newsroom*, 8.19.21

Foster Garvey Named Among Leading Law Firms in *Chambers USA*; Three Attorneys Added to Rankings  
*Foster Garvey Newsroom*, 5.20.21

43 Attorneys Named 2021 *Best Lawyers in America*; 10 Named Best Lawyers: Ones to Watch  
*Foster Garvey Newsroom*, 8.20.20

11 Attorneys Named Washington Super Lawyers and Five Named Rising Stars  
*Foster Garvey Newsroom*, 7.16.20

Foster Garvey Named Among Top Firms in Chambers USA, Including Ranking of Six New Attorneys  
*Foster Garvey Newsroom*, 4.23.20

50 Foster Garvey Attorneys Named 2020 *Best Lawyers in America*  
*Foster Garvey Newsroom*, 8.15.19

32 Attorneys Named Super Lawyers and Eight Named Rising Stars  
*Foster Garvey Newsroom*, 6.10.19

Foster Garvey Named Among Top Firms in *Chambers USA*, Including Nationwide Ranking in New Focus Area  
*Foster Garvey Newsroom*, 4.25.19

### **Speaking Engagements**

2017 Real Estate/Land Use Briefing: Essential Industry Updates  
Event  
Seattle, WA, 11.9.17

### **Legal Alerts**

New Washington Real Estate Excise Tax Increases  
5.7.19

### **Publications**

Liquidated Damages in Washington State Purchase and Sale Agreements  
*The Practical Real Estate Lawyer, American Law Institute CLE, Volume 35, Number 5*, 9.19

Regional Real Estate Practice Guide: Washington  
*Chambers USA: Regional Real Estate guide*, 18

“Liquidated Damages in Washington State,” *ACREL News & Notes*  
*ACREL News & Notes*, November 2018