



Wine, Beer & Spirits

In recent years, the Pacific Northwest has become a hub for wineries, breweries and distilleries, and is synonymous with some of the most celebrated brands in the country. With this increasing focus on the wineries, breweries and distilleries in Washington state, there are more opportunities than ever before to expand in these fast-paced industries, which boost the legal issues facing these businesses.

Foster Pepper has an established presence on both the west side and east side of the Cascade Mountain Range. The firm's Wine, Beer & Spirits group is focused on the challenges facing these evolving industries, including the full spectrum of legal competencies. Foster Pepper attorneys are top-ranked in their respective practice areas by leading legal industry surveys such as *Best Lawyers in America*, *Chambers USA* and *U.S. News-Best Lawyers*[®].

AREAS OF FOCUS

Distribution and Sales

- Imports and exports
- Multi-state compliance
- National and international trade

Hospitality

- Permitting and development
- Construction financing
- Ground leasing
- Production sales contracts

Land Use, Planning & Zoning

- Research, due diligence and negotiation
- Water quality and water rights
- Zoning
- Construction
- Environmental review and compliance

Long-Term Planning

- Succession and exit strategies
- Wills and trusts
- Workouts, restructurings and reorganizations
- Partnership agreements
- Dissolutions and disputes

Production and Operations

- Entity formation
- Venture capital financing
- Public and private financing
- E-Commerce and Internet
- Alternating proprietorships
- Employment and labor
- Custom crush agreements
- Mergers & acquisitions
- Asset acquisitions

Regulatory

- Tax and Trade Bureau (TTB), State permits and licensing
- Trademarks and COLA
- Restaurants and retail