



Emerging Companies & Venture Capital

The Pacific Northwest has a strong tradition of supporting entrepreneurs and hosts an active and exciting venture community. We have experience representing entrepreneurs and investors working in a myriad of fields, including technology, research, medical devices, health care and more. Foster Pepper's emerging company and venture capital attorneys have the knowledge and experience to assist these emerging companies with all of the legal needs that arise.

We represent entrepreneurs and founders at virtually all stages of a company, from conception through the possible sale of the company, and are intricately involved in all stages of the company's growth. We typically serve in the role of outside general counsel, get to know the business objectives of these companies, and help guide them forward along the best path.

Clients look to us for guidance with the following:

- Company and investor side counseling
- Corporate governance
- Venture capital financings; angel and seed capital
- Venture debt and credit facilities
- Tax, option plans and benefits

REPRESENTATIVE TRANSACTIONS

Venture and emerging company

- Issuer counsel in connection with a \$1.375 million convertible note bridge financing and \$1.25 million Series A preferred stock offering (angel investors) on behalf of a manufacturer of safety apparel and products for those in the construction industry

- Issuer counsel in connection with a common stock seed, convertible notes bridge and Series A preferred stock offerings (angel investors) for a provider of biotech products and services for the tree fruit industry
- Issuer counsel in connection with a common stock seed, Series A, Series A2, and \$600,000 convertible notes bridge financings (angel and institutional investors) on behalf of a manufacturer of high tech appliances for the food processing industry
- Issuer counsel in connection with a Series A, Series A2, and convertible notes bridge financings (angel and institutional investors) for a clean tech water turbine manufacturer
- Issuer counsel in connection with a \$4.5 million Series A preferred stock and a \$6 million convertible bridge note offerings (institutional investors) on behalf of a developer of cancer therapeutics
- Issuer counsel in connection with a \$1 million offering of Class A Units (angel investors) for a biotechnology company
- Issuer counsel in connection with Series A and Series A2 preferred stock offerings on behalf of a video gaming company
- Investor counsel in connection a Series D preferred stock and convertible bridge note offerings for a developer of high efficiency concentrated photovoltaic (CPV) solar cells
- Investor counsel in connection with a Series C offering, convertible bridge notes and "pull through" recapitalization transaction on behalf of a referral management software company

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Venture and Emerging Company (continued)

- Investor counsel in connection with a \$14 million offering of Series A2 preferred units for a provider of enterprise optimization solutions

Venture debt

- Borrower counsel in connection with a \$4.5 million loan agreement for a researching solutions company with Silicon Valley Bank
- Borrower counsel in connection with a \$2 million loan agreement for a cloud-based revenue cycle management solution for physicians with Hercules Technology Growth Capital, Inc.