



## SEATTLE

T 206.447.6218

F 206.749.2122

[bryan.helfer@foster.com](mailto:bryan.helfer@foster.com)

## SERVICES

Real Estate (Chair)

Commercial & Real  
Estate Finance

## PRACTICE OVERVIEW

Bryan has over 12 years of experience representing clients in commercial and residential real estate development and investment. He has experience representing private developers, foreign investors and businesses of varying sizes, including Fortune 20 companies, real estate investment firms and small, family-owned organizations. Bryan's practice includes acquisitions, dispositions, debt and equity financing, business organization, joint venture partnerships and representing landlords and tenants in leasing office, technology, industrial and retail properties.

Prior to joining Foster Pepper, Bryan practiced at Pircher, Nichols and Meeks in Chicago where he represented private equity clients on large-scale portfolio transactions.

## REPRESENTATIVE TRANSACTIONS

- Represented clients in acquisition, financing, development and sales of properties, including:
  - + Represented developer in sale of commercial and office property for \$251 million to California-based investment management firm
  - + Represented developer in acquisition, development and sale of 451-unit multifamily property for \$172 million to California-based investment fund
  - + Represented developer in sale of office property for \$106 million to publicly traded office REIT
  - + Represented developer in sale of bio-medical property for \$89 million to publicly traded office REIT
  - + Represented developer in acquisition of property assemblage for \$71 million in South Lake Union, Washington
  - + Represented retail client in opening of headquarters and leasing of new stores throughout Western Washington
  - + Represented international clients in acquisition, development and financing of residential, office and storage properties throughout Washington state

## Bryan Helfer

MEMBER

SEATTLE T 206.447.6218 F 206.749.2122 [bryan.helfer@foster.com](mailto:bryan.helfer@foster.com)

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- Represented Fortune 20 Companies in acquiring, developing and selling real estate facilities, including:
  - + 1.25 million square foot expansion of office headquarters
  - + Complex sub-ground lease transaction of 40-acre site for multi-use redevelopment with Edmonds School District
  - + Opening of new stores and expansion of new business facilities in West Coast markets
- Leases with industrial developers to open cutting-edge operational facilities across the country Represented developers, joint venture partners and lenders in a variety of commercial real estate transactions, including:
  - + Represented private equity client with due diligence on \$39 billion buyout of Equity Office Properties, the nation's largest office landlord
  - + Represented publicly traded REIT in \$1 billion acquisition of nationwide senior housing portfolio
  - + Represented borrower in \$400 million revolving credit facility covering more than 25 properties
  - + Represented developer in acquisition, development, joint venture and sale of \$130 million multifamily property
  - + Represented lender in restructure of \$74 million mezzanine financing for hotel project in Seattle, Washington
  - + Represented lender in \$41 million mezzanine loan financing for mixed-use project in Rockville, Maryland
  - + Joint venture transaction for development of a boutique hotel in South Lake Union, Washington

### ACTIVITIES

- [Leadership Tomorrow](#)
  - + Graduate, Class of 2017
  - + Coach, Class of 2018
- [MarketShare](#), Board of Directors and Secretary, 2017-Present
- [Maple Leaf Community Council](#), Board of Directors and Secretary, 2017-Present
- Seattle University, Adjunct Professor, 2011-2012
- [The Service Board](#), Board of Directors, 2011-2014

### PUBLICATIONS

- [“Confidentiality Agreements in the Current Marketplace: A Carve-Out to Permit Debt Investments as an Alternative to Equity Investments,”](#) Author, Pircher, Nichols & Meeks legal Update, February 4, 2009

### PRESENTATIONS

- [“Current Trends in Purchase and Sale Agreements,”](#) Speaker, Foster Pepper 2015 Land Use/Real Estate Briefing, Essential Industry Updates, October 2015
- “Washington State Hospitality Law Manual,” Third Edition, Speaker and Associate Editor, 2012
- “Acquisitions of Distressed Debt and REO Properties,” Speaker, WSBA Spring RPPT Real Estate Seminar, 2011

### EXPERIENCE

- Foster Pepper PLLC
  - + Member, 2015-Present
  - + Associate, 2010-2014
- Pircher, Nichols & Meeks (Chicago, IL), Associate, 2006-2009
- Cades Schutte LLP (Honolulu, HI), Summer Associate, May 2005-August 2005
- Alaska Legal Services Corporation (Anchorage, AK), Summer Intern, June 2004-August 2004
- Berlitz (Tokyo, Japan), English Instructor, 2001-2003

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## BAR ADMISSIONS

- Washington, 2010
- Illinois, 2006

## EDUCATION

- J.D., The University of Michigan Law School, 2006
  - + *Michigan Journal of Race & Law*, Contributing Editor
  - + Russell Lee Rua Scholarship, University of Michigan Law School
- Japanese Language Degree (Shuryo Sho Mei Sho), Keio University (Tokyo, Japan), 2002
- B.A., University of California at Los Angeles, 2000
  - + Duke Kahanamoku Scholarship, University of California at Los Angeles

## LANGUAGES

- Japanese, basic