CERTIFICATION OF ENROLLMENT

ENGROSSED SUBSTITUTE SENATE BILL 5814

69th Legislature 2025 Regular Session

Passed by the Senate April 24, 2025 Yeas 26 Nays 22

President of the Senate

Passed by the House April 23, 2025 Yeas 50 Nays 47

CERTIFICATE

I, Sarah Bannister, Secretary of the Senate of the State of Washington, do hereby certify that the attached is **ENGROSSED SUBSTITUTE SENATE BILL 5814** as passed by the Senate and the House of Representatives on the dates hereon set forth.

Secretary

Speaker of the House of Representatives

Approved

FILED

Secretary of State State of Washington

Governor of the State of Washington

ENGROSSED SUBSTITUTE SENATE BILL 5814

AS AMENDED BY THE HOUSE

Passed Legislature - 2025 Regular Session

State of Washington 69th Legislature 2025 Regular Session

By Senate Ways & Means (originally sponsored by Senators Frame, Trudeau, Alvarado, Nobles, Pedersen, Valdez, and C. Wilson)

READ FIRST TIME 04/19/25.

AN ACT Relating to funding public schools, health care, social services, and other programs and services to benefit Washingtonians by modifying the application and administration of certain excise taxes; amending RCW 82.04.192 and 82.26.010; reenacting and amending RCW 82.04.050; creating new sections; and providing effective dates.

6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

7 NEW SECTION. Sec. 1. The legislature finds that, through the state's general fund, the state funds public schools, health care, 8 9 and social services that help Washingtonians to succeed and thrive. 10 These revenues help the state meet its paramount duty to amply 11 provide every child in the state with an education, including 12 children who qualify for special education services, creating the 13 opportunity for each child to succeed in school and achieve success 14 in life. Revenues generated by this act will support health care and 15 other programs that protect the safety and well-being of the public, 16 including behavioral health services for those living with mental 17 illness or substance use disorder, as well as supervision of 18 individuals who have committed crimes. These revenues will also fund 19 social services that provide critical, basic needs assistance for our 20 state's most vulnerable residents, including support for those with 21 developmental disabilities and long-term care for the elderly.

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1 Furthermore, the legislature finds that the state's tax code must be periodically reviewed and updated to ensure that tax policy 2 3 reflects our modern economy. The legislature recognizes that our state and nation have moved away from a predominantly goods-based 4 economy towards a more service-based economy. As a result, 5 6 Washington's tax code, which is heavily reliant on sales taxes, continues to reach a narrowing share of economic activity subject to 7 the retail sales tax. Similar to the marketplace fairness act of 8 2017, which extended retail sales tax to remote retailers with no 9 physical presence in the state to ensure the tax code reflected the 10 11 growing shift of retail sales toward online sales and away from 12 brick-and-mortar stores located in the state, so too must this legislature consider extending the retail sales tax to computer-13 14 related services, as well as remove exemptions to the retail sales tax for digital automated services which have not been updated since 15 16 2009, and other services to which it is more appropriate to apply 17 retail sales tax in the state's current economy. The legislature further recognizes that taxes on tobacco products, which have largely 18 gone unchanged over the last several decades, do not adequately 19 capture new and emerging nicotine products. As certain new products 20 21 come onto the market, they are exempt from excise tax, creating an 22 unfair advantage in the market against their competitors.

23 Thus, to help meet the state's paramount duty of amply providing every child in the state with an education and to support the health 24 25 and well-being of Washingtonians, the legislature intends to modernize the sales tax and taxes on nicotine products by extending 26 retail sales tax to select services, repealing certain sales tax 27 exemptions, applying taxes on tobacco to new nicotine products, and 28 requiring certain large businesses to make a one-time prepayment of 29 state sales tax collections. 30

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PART I

EXTENDING RETAIL SALES TAX TO SELECT SERVICES

33 Sec. 101. RCW 82.04.050 and 2021 c 296 s 8 and 2021 c 143 s 2 34 are each reenacted and amended to read as follows:

(1) (a) "Sale at retail" or "retail sale" means every sale of tangible personal property (including articles produced, fabricated, or imprinted) to all persons irrespective of the nature of their business and including, among others, without limiting the scope

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1 hereof, persons who install, repair, clean, alter, improve, 2 construct, or decorate real or personal property of or for consumers 3 other than a sale to a person who:

4 (i) Purchases for the purpose of resale as tangible personal 5 property in the regular course of business without intervening use by 6 such person, but a purchase for the purpose of resale by a regional 7 transit authority under RCW 81.112.300 is not a sale for resale; or

8 (ii) Installs, repairs, cleans, alters, imprints, improves, 9 constructs, or decorates real or personal property of or for 10 consumers, if such tangible personal property becomes an ingredient 11 or component of such real or personal property without intervening 12 use by such person; or

(iii) Purchases for the purpose of consuming the property purchased in producing for sale as a new article of tangible personal property or substance, of which such property becomes an ingredient or component or is a chemical used in processing, when the primary purpose of such chemical is to create a chemical reaction directly through contact with an ingredient of a new article being produced for sale; or

(iv) Purchases for the purpose of consuming the property purchased in producing ferrosilicon which is subsequently used in producing magnesium for sale, if the primary purpose of such property is to create a chemical reaction directly through contact with an ingredient of ferrosilicon; or

(v) Purchases for the purpose of providing the property to consumers as part of competitive telephone service, as defined in RCW 82.04.065; or

(vi) Purchases for the purpose of satisfying the person's obligations under an extended warranty as defined in subsection (7) of this section, if such tangible personal property replaces or becomes an ingredient or component of property covered by the extended warranty without intervening use by such person.

33 (b) The term includes every sale of tangible personal property 34 that is used or consumed or to be used or consumed in the performance 35 of any activity defined as a "sale at retail" or "retail sale" even 36 though such property is resold or used as provided in (a)(i) through 37 (vi) of this subsection following such use.

38 (c) The term also means every sale of tangible personal property 39 to persons engaged in any business that is taxable under RCW 40 82.04.280(1) (a), (b), and (g), 82.04.290, and 82.04.2908.

1 (2) The term "sale at retail" or "retail sale" includes the sale 2 of or charge made for tangible personal property consumed and/or for 3 labor and services rendered in respect to the following:

4 (a) The installing, repairing, cleaning, altering, imprinting, or 5 improving of tangible personal property of or for consumers, 6 including charges made for the mere use of facilities in respect 7 thereto, but excluding charges made for the use of self-service 8 laundry facilities, and also excluding sales of laundry service to 9 nonprofit health care facilities, and excluding services rendered in 10 respect to live animals, birds and insects;

(b) The constructing, repairing, decorating, or improving of new 11 12 or existing buildings or other structures under, upon, or above real property of or for consumers, including the installing or attaching 13 of any article of tangible personal property therein or thereto, 14 whether or not such personal property becomes a part of the realty by 15 16 virtue of installation, and also includes the sale of services or 17 charges made for the clearing of land and the moving of earth 18 excepting the mere leveling of land used in commercial farming or 19 agriculture;

(c) The constructing, repairing, or improving of any structure upon, above, or under any real property owned by an owner who conveys the property by title, possession, or any other means to the person performing such construction, repair, or improvement for the purpose of performing such construction, repair, or improvement and the property is then reconveyed by title, possession, or any other means to the original owner;

(d) The cleaning, fumigating, razing, or moving of existing 27 28 buildings or structures, but does not include the charge made for 29 janitorial services; and for purposes of this section the term "janitorial services" means those cleaning and caretaking services 30 31 ordinarily performed by commercial janitor service businesses 32 including, but not limited to, wall and window washing, floor cleaning and waxing, and the cleaning in place of rugs, drapes and 33 upholstery. The term "janitorial services" does not include painting, 34 35 papering, repairing, furnace or septic tank cleaning, snow removal or 36 sandblasting;

37 (e) Automobile towing and similar automotive transportation 38 services, but not in respect to those required to report and pay 39 taxes under chapter 82.16 RCW;

1 (f) The furnishing of lodging and all other services by a hotel, rooming house, tourist court, motel, trailer camp, and the granting 2 of any similar license to use real property, as distinguished from 3 the renting or leasing of real property, and it is presumed that the 4 occupancy of real property for a continuous period of one month or 5 6 more constitutes a rental or lease of real property and not a mere 7 license to use or enjoy the same. For the purposes of this subsection, it is presumed that the sale of and charge made for the 8 furnishing of lodging for a continuous period of one month or more to 9 a person is a rental or lease of real property and not a mere license 10 11 to enjoy the same. For the purposes of this section, it is presumed 12 that the sale of and charge made for the furnishing of lodging offered regularly for public occupancy for periods of less than a 13 14 month constitutes a license to use or enjoy the property subject to sales and use tax and not a rental or lease of property; 15

16 (g) The installing, repairing, altering, or improving of digital 17 goods for consumers;

(h) Persons taxable under (a), (b), (c), (d), (e), (f), and (g) 18 of this subsection when such sales or charges are for property, labor 19 and services which are used or consumed in whole or in part by such 20 21 persons in the performance of any activity defined as a "sale at 22 retail" or "retail sale" even though such property, labor and services may be resold after such use or consumption. Nothing 23 contained in this subsection may be construed to modify subsection 24 25 (1) of this section and nothing contained in subsection (1) of this 26 section may be construed to modify this subsection.

(3) The term "sale at retail" or "retail sale" includes the sale of or charge made for personal, business, or professional services including amounts designated as interest, rents, fees, admission, and other service emoluments however designated, received by persons engaging in the following business activities:

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(a) Abstract, title insurance, and escrow services;

33 (b) Credit bureau services;

34 (c) Automobile parking and storage garage services;

35 (d) Landscape maintenance and horticultural services but 36 excluding (i) horticultural services provided to farmers and (ii) 37 pruning, trimming, repairing, removing, and clearing of trees and 38 brush near electric transmission or distribution lines or equipment, 39 if performed by or at the direction of an electric utility;

(e) Service charges associated with tickets to professional
 sporting events;

3 (f) The following personal services: Tanning salon services,
4 tattoo parlor services, steam bath services, turkish bath services,
5 escort services, and dating services; ((and))

6 (g) <u>Information technology training services, technical support,</u> 7 <u>and other services including, but not limited to, assisting with</u> 8 <u>network operations and support, help desk services, in-person</u> 9 <u>training related to hardware or software, network system support</u> 10 <u>services, data entry services, and data processing services;</u>

11 (h) Custom website development services. For the purposes of this 12 subsection (3), "website development services" means the design, 13 development, and support of a website provided by a website developer 14 to a customer;

15 <u>(i)</u> Investigation, security services, security monitoring 16 services, and armored car services including, but not limited to, 17 background checks, security guard and patrol services, personal and 18 event security, armored car transportation of cash and valuables, and 19 security system services and monitoring. This does not include 20 locksmith services;

(j) Temporary staffing services. For the purposes of this subsection (3), "temporary staffing services" means providing workers to other businesses, except for hospitals licensed under chapter 70.41 or 71.12 RCW, for limited periods of time to supplement their workforce and fill employment vacancies on a contract or for fee basis;

27 <u>(k) Advertising services. (i) For the purposes of this subsection</u>
28 <u>(3), "advertising services" means all digital and nondigital services</u>
29 related to the creation, preparation, production, or dissemination of
30 advertisements including, but not limited to:

31 <u>(A) Layout, art direction, graphic design, mechanical</u> 32 preparation, production supervision, placement, referrals, 33 acquisition of advertising space, and rendering advice concerning the 34 best methods of advertising products or services; and

35 <u>(B) Online referrals, search engine marketing, and lead</u> 36 generation optimization, web campaign planning, the acquisition of 37 advertising space in the internet media, and the monitoring and 38 evaluation of website traffic for purposes of determining the 39 effectiveness of an advertising campaign.

40 <u>(ii) "Advertising services" do not include:</u>

1 (A) Web hosting services and domain name registration; (B) Services rendered in respect to the following: 2 (I) "Newspapers" as defined in RCW 82.04.214; 3 (II) Printing or publishing under RCW 82.04.280; and 4 (III) "Radio and television broadcasting" within this state as 5 6 defined in RCW 82.04 (section 1, chapter 9, Laws of 2025); and 7 (C) Services rendered in respect to out-of-home advertising, including: Billboard advertising; street furniture advertising; 8 transit advertising; place-based advertising, such as in-store 9 display advertising or point-of-sale advertising; dynamic or static 10

12 <u>Out-of-home advertising does not include direct mail;</u>
13 <u>(1) Live presentations including, but not limited to, lectures,</u>
14 seminars, workshops, or courses where participants attend either in-

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signage at live events; naming rights; and fixed signage advertising.

14 <u>seminars, worksnops, or courses where participants attend either in-</u> 15 <u>person or via the internet or telecommunications equipment that</u> 16 <u>allows audience members and the presenter or instructor to give,</u> 17 <u>receive, and discuss information with each other in real time; and</u>

18 (m)(i) Operating an athletic or fitness facility, including all 19 charges for the use of such a facility or for any associated services 20 and amenities, except as provided in (((g))) (m)(ii) of this 21 subsection.

(ii) Notwithstanding anything to the contrary in (((g))) <u>(m)</u>(i) of this subsection (3), the term "sale at retail" and "retail sale" under this subsection does not include:

(A) Separately stated charges for the use of an athletic or
 fitness facility where such use is primarily for a purpose other than
 engaging in or receiving instruction in a physical fitness activity;

(B) Separately stated charges for the use of a discrete portion of an athletic or fitness facility, other than a pool, where such discrete portion of the facility does not by itself meet the definition of "athletic or fitness facility" in this subsection;

32 (C) Separately stated charges for services, such as 33 ($(advertising_{r})$) massage, nutritional consulting, and body 34 composition testing, that do not require the customer to engage in 35 physical fitness activities to receive the service. The exclusion in 36 this subsection (3)($(-(g_{r}))$) (m)(ii)(C) does not apply to personal 37 training services and instruction in a physical fitness activity;

38 (D) Separately stated charges for physical therapy provided by a 39 physical therapist, as those terms are defined in RCW 18.74.010, or 40 occupational therapy provided by an occupational therapy

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practitioner, as those terms are defined in RCW 18.59.020, when performed pursuant to a referral from an authorized health care practitioner or in consultation with an authorized health care practitioner. For the purposes of this subsection (3)(((g))) <u>(m)</u> (ii)(D), an authorized health care practitioner means a health care practitioner licensed under chapter 18.83, 18.25, 18.36A, 18.57, 18.71, or 18.71A RCW, or, until July 1, 2022, chapter 18.57A RCW;

8 (E) Rent or association fees charged by a landlord or residential 9 association to a tenant or residential owner with access to an 10 athletic or fitness facility maintained by the landlord or 11 residential association, unless the rent or fee varies depending on 12 whether the tenant or owner has access to the facility;

(F) Services provided in the regular course of employment by an employee with access to an athletic or fitness facility maintained by the employer for use without charge by its employees or their family members;

17 (G) The provision of access to an athletic or fitness facility by an educational institution to its students and staff. However, 18 charges made by an educational institution to its alumni or other 19 members of the public for the use of any of the educational 20 21 institution's athletic or fitness facilities are a retail sale under 22 this subsection $(3)((\frac{(q)}{(q)}))$ (m). For purposes of this subsection (3) (((g))) (m)(ii)(G), "educational institution" has the same meaning as 23 in RCW 82.04.170; 24

(H) Yoga, chi gong, or martial arts classes, training, or events held at a community center, park, school gymnasium, college or university, hospital or other medical facility, private residence, or any other facility that is not operated within and as part of an athletic or fitness facility.

30 (iii) Nothing in $((\frac{g}{g}))$ (m)(ii) of this subsection (3) may be 31 construed to affect the taxation of sales made by the operator of an 32 athletic or fitness facility, where such sales are defined as a 33 retail sale under any provision of this section other than this 34 subsection (3).

35 (iv) For the purposes of this subsection (3)((-(g))) (m), the 36 following definitions apply:

(A) "Athletic or fitness facility" means an indoor or outdoor
facility or portion of a facility that is primarily used for:
Exercise classes; strength and conditioning programs; personal
training services; tennis, racquetball, handball, squash, or

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pickleball; or other activities requiring the use of exercise or strength training equipment, such as treadmills, elliptical machines, stair climbers, stationary cycles, rowing machines, pilates equipment, balls, climbing ropes, jump ropes, and weightlifting equipment.

6 (B) "Martial arts" means any of the various systems of training 7 for physical combat or self-defense. "Martial arts" includes, but is 8 not limited to, karate, kung fu, tae kwon do, Krav Maga, boxing, 9 kickboxing, jujitsu, shootfighting, wrestling, aikido, judo, hapkido, 10 Kendo, tai chi, and mixed martial arts.

11 (C) "Physical fitness activities" means activities that involve 12 physical exertion for the purpose of improving or maintaining the 13 general fitness, strength, flexibility, conditioning, or health of 14 the participant. "Physical fitness activities" includes participating 15 in yoga, chi gong, or martial arts.

For the purposes of (g) through (i) and (k) of this subsection (3), the terms "sale at retail" and "retail sale" do not include a sale between members of an affiliated group as defined in RCW 82.04.299(1)(f).

20 (4) (a) The term also includes the renting or leasing of tangible 21 personal property to consumers.

(b) The term does not include the renting or leasing of tangible personal property where the lease or rental is for the purpose of sublease or subrent.

(5) The term also includes the providing of "competitive telephone service," "telecommunications service," or "ancillary services," as those terms are defined in RCW 82.04.065, to consumers.

28 (6)(a) The term also includes the sale of prewritten computer software, custom software, and customization of prewritten computer 29 software to a consumer, regardless of the method of delivery to the 30 31 end user. For purposes of (((a) and (b) of)) this subsection (6)(a), 32 the sale of prewritten computer software includes the sale of or charge made for a key or an enabling or activation code, where the 33 key or code is required to activate prewritten computer software and 34 put the software into use. There is no separate sale of the key or 35 36 code from the prewritten computer software, regardless of how the sale may be characterized by the vendor or by the purchaser. 37

38 (b) ((The term "retail sale" does not include the sale of or 39 charge made for:

40 (i) Custom software; or

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(ii) The customization of prewritten computer software.

(c))(i) The term also includes the charge made to consumers for the right to access and use prewritten computer software, custom software, and customization of prewritten computer software, where possession of the software is maintained by the seller or a third party, regardless of whether the charge for the service is on a per use, per user, per license, subscription, or some other basis.

8 (ii)(A) The service described in (((c))) <u>(b)</u>(i) of this 9 subsection (6) includes the right to access and use prewritten 10 computer software, custom software, and customization of prewritten 11 <u>computer software</u> to perform data processing.

(B) For purposes of this subsection (6)(((++))) (b)(ii), "data processing" means the systematic performance of operations on data to extract the required information in an appropriate form or to convert the data to usable information. Data processing includes check processing, image processing, form processing, survey processing, payroll processing, claim processing, and similar activities.

18 (7) The term also includes the sale of or charge made for an extended warranty to a consumer. For purposes of this subsection, 19 "extended warranty" means an agreement for a specified duration to 20 21 perform the replacement or repair of tangible personal property at no additional charge or a reduced charge for tangible personal property, 22 labor, or both, or to provide indemnification for the replacement or 23 24 repair of tangible personal property, based on the occurrence of 25 specified events. The term "extended warranty" does not include an 26 agreement, otherwise meeting the definition of extended warranty in this subsection, if no separate charge is made for the agreement and 27 the value of the agreement is included in the sales price of the 28 29 tangible personal property covered by the agreement. For purposes of this subsection, "sales price" has the same meaning as in RCW 30 31 82.08.010.

32 (8) (a) The term also includes the following sales to consumers of33 digital goods, digital codes, and digital automated services:

34 (i) Sales in which the seller has granted the purchaser the right 35 of permanent use;

36 (ii) Sales in which the seller has granted the purchaser a right 37 of use that is less than permanent;

38 (iii) Sales in which the purchaser is not obligated to make 39 continued payment as a condition of the sale; and

(iv) Sales in which the purchaser is obligated to make continued
 payment as a condition of the sale.

3 (b) A retail sale of digital goods, digital codes, or digital 4 automated services under this subsection (8) includes any services 5 provided by the seller exclusively in connection with the digital 6 goods, digital codes, or digital automated services, whether or not a 7 separate charge is made for such services.

8 (c) <u>A retail sale of digital goods, digital codes, or digital</u> 9 <u>automated services does not include the following services if the</u> 10 <u>sale occurs between members of an affiliated group as defined in RCW</u> 11 <u>82.04.299(1)(f):</u>

12 (i) Any service that primarily involves the application of human 13 effort by the seller, and the human effort originated after the 14 customer requested the service;

15 (ii) Live presentations, such as lectures, seminars, workshops, 16 or courses, where participants are connected to other participants 17 via the internet or telecommunications equipment, which allows 18 audience members and the presenter or instructor to give, receive, 19 and discuss information with each other in real time;

(iii) Advertising services. For purposes of this subsection 20 (8) (c), "advertising services" means all services directly related to 21 the creation, preparation, production, or dissemination of 22 23 advertisements. Advertising services include layout, art direction, 24 graphic design, mechanical preparation, production supervision, 25 placement, and rendering advice to a client concerning the best methods of advertising that client's products or services. 26 27 Advertising services also include online referrals, search engine marketing and lead generation optimization, web campaign planning, 28 the acquisition of advertising space in the internet media, and the 29 30 monitoring and evaluation of website traffic for purposes of determining the effectiveness of an advertising campaign. Advertising 31 services do not include web hosting services and domain name 32 registration; and 33

34 <u>(iv) Data processing services. For purposes of this subsection</u> 35 <u>(8)(c), "data processing service" means a primarily automated service</u> 36 provided to a business or other organization where the primary object 37 of the service is the systematic performance of operations by the 38 service provider on data supplied in whole or in part by the customer 39 to extract the required information in an appropriate form or to 40 convert the data to usable information. Data processing services 1 include check processing, image processing, form processing, survey 2 processing, payroll processing, claim processing, and similar 3 activities. Data processing does not include the service described in 4 subsection (6) (b) of this section.

5 <u>(d)</u> For purposes of this subsection, "permanent" means perpetual 6 or for an indefinite or unspecified length of time. A right of 7 permanent use is presumed to have been granted unless the agreement 8 between the seller and the purchaser specifies or the circumstances 9 surrounding the transaction suggest or indicate that the right to use 10 terminates on the occurrence of a condition subsequent.

(9) The term also includes the charge made for providing tangible personal property along with an operator for a fixed or indeterminate period of time. A consideration of this is that the operator is necessary for the tangible personal property to perform as designed. For the purpose of this subsection (9), an operator must do more than maintain, inspect, or set up the tangible personal property.

17 (10) The term does not include the sale of or charge made for labor and services rendered in respect to the building, repairing, or 18 19 improving of any street, place, road, highway, easement, right-ofway, mass public transportation terminal or parking facility, bridge, 20 21 tunnel, or trestle which is owned by a municipal corporation or 22 political subdivision of the state or by the United States and which 23 is used or to be used primarily for foot or vehicular traffic including mass transportation vehicles of any kind. 24

25 (11) The term also does not include sales of chemical sprays or 26 washes to persons for the purpose of postharvest treatment of fruit for the prevention of scald, fungus, mold, or decay, nor does it 27 28 include sales of feed, seed, seedlings, fertilizer, agents for 29 enhanced pollination including insects such as bees, and spray materials to: (a) Persons who participate in the federal conservation 30 31 reserve program, the environmental quality incentives program, the 32 wetlands reserve program, and the wildlife habitat incentives program, or their successors administered by the United States 33 department of agriculture; (b) farmers for the purpose of producing 34 for sale any agricultural product; (c) farmers for the purpose of 35 providing bee pollination services; and (d) farmers acting under 36 cooperative habitat development or access contracts 37 with an organization exempt from federal income tax under 26 U.S.C. Sec. 38 39 501(c)(3) of the federal internal revenue code or the Washington state department of fish and wildlife to produce or improve wildlife
habitat on land that the farmer owns or leases.

(12) The term does not include the sale of or charge made for 3 labor and services rendered in respect to the constructing, 4 repairing, decorating, or improving of new or existing buildings or 5 6 other structures under, upon, or above real property of or for the United States, any instrumentality thereof, or a county or city 7 housing authority created pursuant to chapter 35.82 RCW, including 8 the installing, or attaching of any article of tangible personal 9 property therein or thereto, whether or not such personal property 10 becomes a part of the realty by virtue of installation. Nor does the 11 12 term include the sale of services or charges made for the clearing of land and the moving of earth of or for the United States, any 13 instrumentality thereof, or a county or city housing authority. Nor 14 does the term include the sale of services or charges made for 15 16 cleaning up for the United States, or its instrumentalities, 17 radioactive waste and other by-products of weapons production and nuclear research and development. 18

(13) The term does not include the sale of or charge made for labor, services, or tangible personal property pursuant to agreements providing maintenance services for bus, rail, or rail fixed guideway equipment when a regional transit authority is the recipient of the labor, services, or tangible personal property, and a transit agency, as defined in RCW 81.104.015, performs the labor or services.

(14) The term does not include the sale for resale of any service described in this section if the sale would otherwise constitute a "sale at retail" and "retail sale" under this section.

(15) (a) The term "sale at retail" or "retail sale" includes 28 29 amounts charged, however labeled, to consumers to engage in any of the activities listed in this subsection (15)(a), including the 30 31 furnishing of any associated equipment or, except as otherwise provided in this subsection, providing instruction 32 in such 33 activities, where such charges are not otherwise defined as a "sale at retail" or "retail sale" in this section: 34

(i) (A) Golf, including any variant in which either golf balls or golf clubs are used, such as miniature golf, hitting golf balls at a driving range, and golf simulators, and including fees charged by a golf course to a player for using his or her own cart. However, charges for golf instruction are not a retail sale, provided that if the instruction involves the use of a golfing facility that would

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otherwise require the payment of a fee, such as green fees or driving range fees, such fees, including the applicable retail sales tax, must be separately identified and charged by the golfing facility operator to the instructor or the person receiving the instruction.

(B) Notwithstanding (a) (i) (A) of this subsection (15) and except 5 6 as otherwise provided in this subsection (15)(a)(i)(B), the term "sale at retail" or "retail sale" does not include amounts charged to 7 participate in, or conduct, a golf tournament or other competitive 8 event. However, amounts paid by event participants to the golf 9 facility operator are retail sales under this subsection (15)(a)(i). 10 11 Likewise, amounts paid by the event organizer to the golf facility 12 are retail sales under this subsection (15)(a)(i), if such amounts vary based on the number of event participants; 13

14 (ii) Ballooning, hang gliding, indoor or outdoor sky diving, 15 paragliding, parasailing, and similar activities;

16 (iii) Air hockey, billiards, pool, foosball, darts, shuffleboard, 17 ping pong, and similar games;

(iv) Access to amusement park, theme park, and water park 18 facilities, including but not limited to charges for admission and 19 locker or cabana rentals. Discrete charges for rides or other 20 attractions or entertainment that are in addition to the charge for 21 admission are not a retail sale under this subsection (15)(a)(iv). 22 For the purposes of this subsection, an amusement park or theme park 23 24 is a location that provides permanently affixed amusement rides, 25 games, and other entertainment, but does not include parks or zoos 26 for which the primary purpose is the exhibition of wildlife, or fairs, carnivals, and festivals as defined in (b)(i) of this 27 28 subsection;

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(v) Batting cage activities;

30 (vi) Bowling, but not including competitive events, except that 31 amounts paid by the event participants to the bowling alley operator 32 are retail sales under this subsection (15)(a)(vi). Likewise, amounts 33 paid by the event organizer to the operator of the bowling alley are 34 retail sales under this subsection (15)(a)(vi), if such amounts vary 35 based on the number of event participants;

36 (vii) Climbing on artificial climbing structures, whether indoors 37 or outdoors;

38 (viii) Day trips for sightseeing purposes;

39 (ix) Bungee jumping, zip lining, and riding inside a ball, 40 whether inflatable or otherwise; 1 (x) Horseback riding offered to the public, where the seller 2 furnishes the horse to the buyer and providing instruction is not the 3 primary focus of the activity, including guided rides, but not 4 including therapeutic horseback riding provided by an instructor 5 certified by a nonprofit organization that offers national or 6 international certification for therapeutic riding instructors;

7 (xi) Fishing, including providing access to private fishing areas 8 and charter or guided fishing, except that fishing contests and 9 license fees imposed by a government entity are not a retail sale 10 under this subsection;

11 (xii) Guided hunting and hunting at game farms and shooting 12 preserves, except that hunting contests and license fees imposed by a 13 government entity are not a retail sale under this subsection;

14 (xiii) Swimming, but only in respect to (A) recreational or fitness swimming that is open to the public, such as open swim, lap 15 swimming, and special events like kids night out and pool parties 16 17 during open swim time, and (B) pool parties for private events, such as birthdays, family gatherings, and employee outings. Fees for 18 swimming lessons, to participate in swim 19 meets and other competitions, or to join a swim team, club, or aquatic facility are 20 21 not retail sales under this subsection (15)(a)(xiii);

(xiv) Go-karting, bumper cars, and other motorized activities where the seller provides the vehicle and the premises where the buyer will operate the vehicle;

25 (xv) Indoor or outdoor playground activities, such as inflatable 26 bounce structures and other inflatables; mazes; trampolines; slides; ball pits; games of tag, including laser tag and soft-dart tag; and 27 human gyroscope rides, regardless of whether such activities occur at 28 29 the seller's place of business, but not including playground activities provided for children by a licensed child day care center 30 31 or licensed family day care provider as those terms are defined in 32 RCW 43.216.010;

(xvi) Shooting sports and activities, such as target shooting, skeet, trap, sporting clays, "5" stand, and archery, but only in respect to discrete charges to members of the public to engage in these activities, but not including fees to enter a competitive event, instruction that is entirely or predominately classroom based, or to join or renew a membership at a club, range, or other facility; (xvii) Paintball and airsoft activities;

1 (xviii) Skating, including ice skating, roller skating, and 2 inline skating, but only in respect to discrete charges to members of 3 the public to engage in skating activities, but not including skating 4 lessons, competitive events, team activities, or fees to join or 5 renew a membership at a skating facility, club, or other 6 organization;

(xix) Nonmotorized snow sports and activities, such as downhill 7 and cross-country skiing, snowboarding, ski jumping, sledding, snow 8 tubing, snowshoeing, and similar snow sports and activities, whether 9 engaged in outdoors or in an indoor facility with or without snow, 10 11 but only in respect to discrete charges to the public for the use of 12 land or facilities to engage in nonmotorized snow sports and activities, such as fees, however labeled, for the use of ski lifts 13 14 and tows and daily or season passes for access to trails or other areas where nonmotorized snow sports and activities are conducted. 15 16 However, fees for the following are not retail sales under this 17 subsection (15) (a) (xix): (A) Instructional lessons; (B) permits 18 issued by a governmental entity to park a vehicle on or access public lands; and (C) permits or leases granted by an owner of private 19 timberland for recreational access to areas used primarily for 20 21 growing and harvesting timber; and

22 (xx) Scuba diving; snorkeling; river rafting; surfing; 23 kiteboarding; flyboarding; water slides; inflatables, such as water 24 pillows, water trampolines, and water rollers; and similar water 25 sports and activities.

(b) Notwithstanding anything to the contrary in this subsection (15), the term "sale at retail" or "retail sale" does not include charges:

(i) Made for admission to, and rides or attractions at, fairs, carnivals, and festivals. For the purposes of this subsection, fairs, carnivals, and festivals are events that do not exceed 21 days and a majority of the amusement rides, if any, are not affixed to real property;

(ii) Made by an educational institution to its students and staff for activities defined as retail sales by (a)(i) through (xx) of this subsection. However, charges made by an educational institution to its alumni or other members of the general public for these activities are a retail sale under this subsection (15). For purposes of this subsection (15)(b)(ii), "educational institution" has the same meaning as in RCW 82.04.170;

(iii) Made by a vocational school for commercial diver training
 that is licensed by the workforce training and education coordinating
 board under chapter 28C.10 RCW; or

4 (iv) Made for day camps offered by a nonprofit organization or 5 state or local governmental entity that provide youth not older than 6 age 18, or that are focused on providing individuals with 7 disabilities or mental illness, the opportunity to participate in a 8 variety of supervised activities.

(16) (a) The term "sale at retail" or "retail sale" includes the 9 purchase or acquisition of tangible personal property and specified 10 11 services by a person who receives either a qualifying grant exempt 12 from tax under RCW 82.04.767 or 82.16.320 or a grant deductible under RCW 82.04.4339, except for transactions excluded from the definition 13 of "sale at retail" or "retail sale" by any other provision of this 14 section. Nothing in this subsection (16) may be construed to limit 15 16 the application of any other provision of this section to purchases 17 by a recipient of either a qualifying grant exempt from tax under RCW 18 82.04.767 or a grant deductible under RCW 82.04.4339, or by any other 19 person.

20 (b) For purposes of this subsection (16), "specified services" 21 means:

(i) The constructing, repairing, decorating, or improving of new or existing buildings or other structures under, upon, or above real property, including the installing or attaching of any article of tangible personal property therein or thereto, whether or not such personal property becomes a part of the realty by virtue of installation;

(ii) The clearing of land or the moving of earth, whether or not associated with activities described in (b)(i) of this subsection (16);

31 (iii) The razing or moving of existing buildings or structures; 32 and

33 (iv) Landscape maintenance and horticultural services.

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35 ELIMINATING CERTAIN DIGITAL AUTOMATED SERVICE EXCLUSIONS

36 Sec. 201. RCW 82.04.192 and 2020 c 139 s 4 are each amended to 37 read as follows:

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PART II

1 (1) "Digital audio works" means works that result from the 2 fixation of a series of musical, spoken, or other sounds, including 3 ringtones.

4 (2) "Digital audiovisual works" means a series of related images
5 which, when shown in succession, impart an impression of motion,
6 together with accompanying sounds, if any.

7 (3)(a) "Digital automated service," except as provided in (b) of
8 this subsection (3), means any service transferred electronically
9 that uses one or more software applications.

10

(b) "Digital automated service" does not include:

(i) ((Any service that primarily involves the application of human effort by the seller, and the human effort originated after the customer requested the service;

14 (ii)) The loaning or transferring of money or the purchase, 15 sale, or transfer of financial instruments. For purposes of this 16 subsection (3)(b)(((ii)))(i), "financial instruments" include cash, 17 accounts receivable and payable, loans and notes receivable and 18 payable, debt securities, equity securities, as well as derivative 19 contracts such as forward contracts, swap contracts, and options;

20 ((((iii)))) (ii) Dispensing cash or other physical items from a
21 machine;

22 (((iv))) <u>(iii)</u> Payment processing services;

23 (((v))) <u>(iv)</u> Parimutuel wagering and handicapping contests as 24 authorized by chapter 67.16 RCW;

25 (((vi))) <u>(v)</u> Telecommunications services and ancillary services 26 as those terms are defined in RCW 82.04.065;

27 (((vii))) (vi) The internet and internet access as those terms
28 are defined in RCW 82.04.297;

29 (((viii))) <u>(vii)</u> The service described in RCW 82.04.050(6)(((c)))
30 <u>(b);</u>

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((((ix))) (viii) Online educational programs provided by a:

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(A) Public or private elementary or secondary school; or

(B) An institution of higher education as defined in sections 1001 or 1002 of the federal higher education act of 1965 (Title 20 U.S.C. Secs. 1001 and 1002), as existing on July 1, 2009. For purposes of this subsection (3)(b)(((ix))) (viii)(B), an online educational program must be encompassed within the institution's accreditation;

39 (((x) Live presentations, such as lectures, seminars, workshops, 40 or courses, where participants are connected to other participants 1 via the internet or telecommunications equipment, which allows 2 audience members and the presenter or instructor to give, receive, 3 and discuss information with each other in real time;

4 (xi)) (ix) Travel agent services, including online travel
5 services, and automated systems used by travel agents to book
6 reservations;

7 (((xii))) (x)(A) A service that allows the person receiving the 8 service to make online sales of products or services, digital or 9 otherwise, using either: (I) The service provider's website; or (II) 10 the service recipient's website, but only when the service provider's 11 technology is used in creating or hosting the service recipient's 12 website or is used in processing orders from customers using the 13 service recipient's website.

(B) The service described in this subsection (3)(b)(((xii))) (x)
does not include the underlying sale of the products or services,
digital or otherwise, by the person receiving the service;

17 (((xiii) Advertising services. For purposes of this subsection (3) (b) (xiii), "advertising services" means all services directly 18 related to the creation, preparation, production, or the 19 dissemination of advertisements. Advertising services include layout, 20 art direction, graphic design, mechanical preparation, production 21 supervision, placement, and rendering advice to a client concerning 22 the best methods of advertising that client's products or services. 23 Advertising services also include online referrals, search engine 24 25 marketing and lead generation optimization, web campaign planning, the acquisition of advertising space in the internet media, and the 26 27 monitoring and evaluation of website traffic for purposes of 28 determining the effectiveness of an advertising campaign. Advertising services do not include web hosting services and domain name 29 30 registration;

31 (xiv)) (xi) Telehealth as defined in RCW 18.134.010 or 32 telemedicine as defined in RCW 48.43.735;

33 <u>(xii)</u> The mere storage of digital products, digital codes, 34 computer software, or master copies of software. This exclusion from 35 the definition of digital automated services includes providing space 36 on a server for web hosting or the backing up of data or other 37 information;

38 (((xv) Data processing services. For purposes of this subsection 39 (3)(b)(xv), "data processing service" means a primarily automated 40 service provided to a business or other organization where the

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1 primary object of the service is the systematic performance of operations by the service provider on data supplied in whole or in 2 part by the customer to extract the required information in an 3 appropriate form or to convert the data to usable information. Data 4 processing services include check processing, image processing, form 5 6 processing, survey processing, payroll processing, claim processing, 7 and similar activities. Data processing does not include the service described in RCW 82.04.050(6)(c);)) and 8

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(((xvi))) <u>(xiii)</u> Digital goods.

10 (4) "Digital books" means works that are generally recognized in 11 the ordinary and usual sense as books.

12 (5) "Digital code" means a code that provides a purchaser with the right to obtain one or more digital products, if all of the 13 digital products to be obtained through the use of the code have the 14 same sales and use tax treatment. "Digital code" does not include a 15 16 code that represents a stored monetary value that is deducted from a 17 total as it is used by the purchaser. "Digital code" also does not 18 include a code that represents a redeemable card, gift card, or gift 19 certificate that entitles the holder to select digital products of an indicated cash value. A digital code may be obtained by any means, 20 21 including email or by tangible means regardless of its designation as 22 song code, video code, book code, or some other term.

(6) (a) "Digital goods," except as provided in (b) of this subsection (6), means sounds, images, data, facts, or information, or any combination thereof, transferred electronically, including, but not limited to, specified digital products and other products transferred electronically not included within the definition of specified digital products.

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(b) The term "digital goods" does not include:

30 (i) Telecommunications services and ancillary services as those 31 terms are defined in RCW 82.04.065;

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(ii) Computer software as defined in RCW 82.04.215;

33 (iii) The internet and internet access as those terms are defined 34 in RCW 82.04.297;

(iv) (A) Except as provided in (b) (iv) (B) of this subsection (6), the representation of a personal or professional service in electronic form, such as an electronic copy of an engineering report prepared by an engineer, where the service primarily involves the application of human effort by the service provider, and the human effort originated after the customer requested the service. 1 (B) The exclusion in (b)(iv)(A) of this subsection (6) does not 2 apply to photographers in respect to amounts received for the taking 3 of photographs that are transferred electronically to the customer, 4 but only if the customer is an end user, as defined in RCW 5 82.04.190(11), of the photographs. Such amounts are considered to be 6 for the sale of digital goods; and

7 (v) Services and activities excluded from the definition of 8 digital automated services in subsection (3)(b)(i) through (((xv)))9 (xii) of this section and not otherwise described in (b)(i) through 10 (iv) of this subsection (6).

11 (7) "Digital products" means digital goods and digital automated 12 services.

(8) "Electronically transferred" or "transferred electronically" means obtained by the purchaser by means other than tangible storage media. It is not necessary that a copy of the product be physically transferred to the purchaser. So long as the purchaser may access the product, it will be considered to have been electronically transferred to the purchaser.

(9) "Specified digital products" means electronically transferreddigital audiovisual works, digital audio works, and digital books.

(10) "Subscription radio services" means the sale of audio programming by a radio broadcaster as defined in RCW 82.08.0208, except as otherwise provided in this subsection. "Subscription radio services" does not include audio programming that is sold on a payper-program basis or that allows the buyer to access a library of programs at any time for a specific charge for that service.

(11) "Subscription television services" means the sale of video 27 programming by a television broadcaster as defined in RCW 82.08.0208, 28 29 except as otherwise provided in this subsection. "Subscription television services" does not include video programming that is sold 30 31 on a pay-per-program basis or that allows the buyer to access a library of programs at any time for a specific charge for that 32 service, but only if the seller is not subject to a franchise fee in 33 this state under the authority of Title 47 U.S.C. Sec. 542(a) on the 34 gross revenue derived from the sale. 35

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PART III

CONCERNING THE TAXATION OF NICOTINE PRODUCTS

1 Sec. 301. RCW 82.26.010 and 2020 c 139 s 31 are each amended to 2 read as follows:

3 The definitions in this section apply throughout this chapter 4 unless the context clearly requires otherwise.

5 (1) "Actual price" means the total amount of consideration for 6 which tobacco products are sold, valued in money, whether received in 7 money or otherwise, including any charges by the seller necessary to 8 complete the sale such as charges for delivery, freight, 9 transportation, or handling.

(2) "Affiliated" means related in any way by virtue of any formor amount of common ownership, control, operation, or management.

(3) "Board" means the liquor and cannabis board.

13 (4) "Business" means any trade, occupation, activity, or 14 enterprise engaged in for the purpose of selling or distributing 15 tobacco products in this state.

16 (5) "Cigar" means a roll for smoking that is of any size or shape 17 and that is made wholly or in part of tobacco, irrespective of 18 whether the tobacco is pure or flavored, adulterated or mixed with 19 any other ingredient, if the roll has a wrapper made wholly or in 20 greater part of tobacco. "Cigar" does not include a cigarette.

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(6) "Cigarette" has the same meaning as in RCW 82.24.010.

(7) "Department" means the department of revenue.

23 (8) "Distributor" means (a) any person engaged in the business of selling tobacco products in this state who brings, or causes to be 24 25 brought, into this state from without the state any tobacco products 26 for sale, (b) any person who makes, manufactures, fabricates, or stores tobacco products in this state for sale in this state, (c) any 27 person engaged in the business of selling tobacco products without 28 29 this state who ships or transports tobacco products to retailers in this state, to be sold by those retailers, (d) any person engaged in 30 31 the business of selling tobacco products in this state who handles 32 for sale any tobacco products that are within this state but upon which tax has not been imposed. 33

34 (9) "Indian country" means the same as defined in chapter 82.24 35 RCW.

36 (10) "Little cigar" means a cigar that has a cellulose acetate 37 integrated filter.

38 (11) "Manufacturer" means a person who manufactures and sells 39 tobacco products. 1 (12) "Manufacturer's representative" means a person hired by a 2 manufacturer to sell or distribute the manufacturer's tobacco 3 products, and includes employees and independent contractors.

4 (13) "Moist snuff" means tobacco that is finely cut, ground, or 5 powdered; is not for smoking; and is intended to be placed in the 6 oral, but not the nasal, cavity.

(14) "Person" means any individual, receiver, administrator, 7 executor, assignee, trustee in bankruptcy, trust, estate, firm, 8 copartnership, joint venture, club, company, joint stock company, 9 business trust, municipal corporation, the state and its departments 10 11 and institutions, political subdivision of the state of Washington, 12 corporation, limited liability company, association, society, any group of individuals acting as a unit, whether mutual, cooperative, 13 fraternal, nonprofit, or otherwise. The term excludes any person 14 immune from state taxation, including the United States or its 15 16 instrumentalities, and federally recognized Indian tribes and 17 enrolled tribal members, conducting business within Indian country.

(15) "Place of business" means any place where tobacco products are sold or where tobacco products are manufactured, stored, or kept for the purpose of sale, including any vessel, vehicle, airplane, train, or vending machine.

(16) "Retail outlet" means each place of business from whichtobacco products are sold to consumers.

24 (17) "Retailer" means any person engaged in the business of 25 selling tobacco products to ultimate consumers.

(18) (a) "Sale" means any transfer, exchange, or barter, in any
 manner or by any means whatsoever, for a consideration, and includes
 and means all sales made by any person.

(b) The term "sale" includes a gift by a person engaged in the business of selling tobacco products, for advertising, promoting, or as a means of evading the provisions of this chapter.

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(19)(a) "Taxable sales price" means:

(i) In the case of a taxpayer that is not affiliated with the manufacturer, distributor, or other person from whom the taxpayer purchased tobacco products, the actual price for which the taxpayer purchased the tobacco products;

(ii) In the case of a taxpayer that purchases tobacco products from an affiliated manufacturer, affiliated distributor, or other affiliated person, and that sells those tobacco products to unaffiliated distributors, unaffiliated retailers, or ultimate

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1 consumers, the actual price for which that taxpayer sells those 2 tobacco products to unaffiliated distributors, unaffiliated 3 retailers, or ultimate consumers;

4 (iii) In the case of a taxpayer that sells tobacco products only 5 to affiliated distributors or affiliated retailers, the price, 6 determined as nearly as possible according to the actual price, that 7 other distributors sell similar tobacco products of like quality and 8 character to unaffiliated distributors, unaffiliated retailers, or 9 ultimate consumers;

10 (iv) In the case of a taxpayer that is a manufacturer selling 11 tobacco products directly to ultimate consumers, the actual price for 12 which the taxpayer sells those tobacco products to ultimate 13 consumers;

(v) In the case of a taxpayer that has acquired tobacco products under a sale as defined in subsection (18)(b) of this section, the price, determined as nearly as possible according to the actual price, that the taxpayer or other distributors sell the same tobacco products or similar tobacco products of like quality and character to unaffiliated distributors, unaffiliated retailers, or ultimate consumers; or

(vi) In any case where (a)(i) through (v) of this subsection do not apply, the price, determined as nearly as possible according to the actual price, that the taxpayer or other distributors sell the same tobacco products or similar tobacco products of like quality and character to unaffiliated distributors, unaffiliated retailers, or ultimate consumers.

(b) For purposes of (a)(i) and (ii) of this subsection only, "person" includes both persons as defined in subsection (14) of this section and any person immune from state taxation, including the United States or its instrumentalities, and federally recognized Indian tribes and enrolled tribal members, conducting business within Indian country.

33 (c) The department may adopt rules regarding the determination of 34 taxable sales price under this subsection.

35 (20) "Taxpayer" means a person liable for the tax imposed by this 36 chapter.

37 (21) "Tobacco products" means cigars, cheroots, stogies, 38 periques, granulated, plug cut, crimp cut, ready rubbed, and other 39 smoking tobacco, snuff, snuff flour, cavendish, plug and twist 40 tobacco, fine-cut and other chewing tobaccos, shorts, refuse scraps,

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clippings, cuttings and sweepings of tobacco, and other kinds and 1 2 forms of tobacco, prepared in such manner as to be suitable for chewing or smoking in a pipe or otherwise, or both for chewing and 3 smoking, and any other product, regardless of form, that contains 4 tobacco or nicotine, whether derived from tobacco or created 5 6 synthetically, and is intended for human consumption or placement in 7 the oral or nasal cavity or absorption into the human body by any other means, but does not include cigarettes as defined in RCW 8 82.24.010 or a drug, device, or combination product approved, as of 9 December 31, 2024, for sale by the United States food and drug 10 administration, as those terms are defined in the federal food, drug, 11 and cosmetic act (21 U.S.C. Sec. 301 et seq.) as it exists on the 12 effective date of this section. 13

14 (22) "Unaffiliated distributor" means a distributor that is not 15 affiliated with the manufacturer, distributor, or other person from 16 whom the distributor has purchased tobacco products.

17 (23) "Unaffiliated retailer" means a retailer that is not 18 affiliated with the manufacturer, distributor, or other person from 19 whom the retailer has purchased tobacco products.

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PART IV

MISCELLANEOUS

22 <u>NEW SECTION.</u> Sec. 401. If any provision of this act or its 23 application to any person or circumstance is held invalid, the 24 remainder of the act or the application of the provision to other 25 persons or circumstances is not affected.

26 <u>NEW SECTION.</u> Sec. 402. This act is necessary for the support of 27 the state government and its existing public institutions.

28 <u>NEW SECTION.</u> Sec. 403. Sections 101 and 201 of this act take 29 effect October 1, 2025.

30 <u>NEW SECTION.</u> Sec. 404. Section 301 of this act takes effect 31 January 1, 2026.

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